

An IITB-incubated Startup

Transform the Conduct of Classes, Exams

About the product

SAFE is a time-tested **exam and attendance platform** developed at *IIT Bombay*, built for faculty who value their time and their exam's integrity.

It is a secure and scalable smartphone/desktop solution. It has been used across hundreds of courses and thousands of students since 2013, and won the Dr. PK Patwardhan Technology Development Award 2022.

JOB ROLE

Positions Open: Business Development Associate, Internship

Min. Qualification: Undergraduate degree. BTech or BE or equivalent in CS/IT or related domains preferred.



SKILLS NEEDED

- Strong written and verbal communication, especially over email & in-person conversations
- Ability to research and understand an institution's structure quickly
- Comfortable with outreach via email, calls, LinkedIn, without being pushy or scripted
- Abreast with latest technology trends: smartphone, OS, network, AI tools, etc.
- Basic proficiency with spreadsheets & presentation tools

OTHER REQUIREMENTS

- Highly motivated to build meaningful products and contribute to a growing startup.
- Self-driven, disciplined, and proactive. Ability to take ownership of tasks and see them through, independently or in a team.
- Open to learning and taking on diverse responsibilities.
- Transparent, communicative, and ethical in all work and interactions.

WHAT YOU CAN EXPECT

Competitive salary | Learning and growth opportunity | Challenging yet, enjoyable startup journey | Work closely with IITB professors | Meaningful contribution to EdTech products